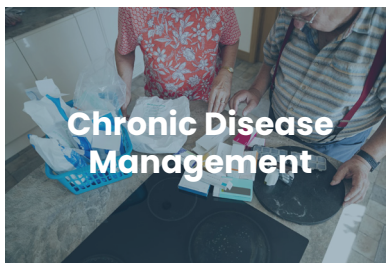# Healthcare transformation services

Better care for individuals, better health for populations, and lower costs for today's providers

The Zane Difference

Zane Networks is an award-winning provider of healthcare transformation services and solutions. Based in Washington, DC, our team focuses on providing strategic, high-quality services in many areas including health quality improvement and telehealth platforms, as well as web, application development, and AV technology solutions.

We leverage our deep clinical, technical, and management expertise to help transform health and hospital systems so they may achieve their strategic objectives and provide better value-based care for individuals.

Care Coordination

Chronic Disease Management

Coordination of Benefits

Pharmacy Telehealth

Remote Patient Management

Telehealth

Services to Enhance Care

Administration and Operations

- Direct Technical Assistance for Quality Payment Programs
- Health Data Analysis and Management
- Third-Party Liability Solutions
- Coordination of Benefits Solutions
- Project Management
- Health Information Exchange Expertise
- Electronic Health Record Optimization
- Chronic Care Management Implementation
- Population Health Management Consulting
- Clinical and Technical Staffing

Telehealth

- Direct Technical Assistance for Telehealth
- Telehealth Solution Optimization
- Telehealth Application Development
- Telehealth Billing Expertise
- Telehealth Workflow Consulting
- Remote Patient Monitoring
- Telehealth Devices
- AV/VTC Integration and Implementation

Web and Software Development

- Software/Web Development
- Database Design and Development
- Application Interfaces
- Agile Project Management
- Virtual Learning Communities
- Graphic Design
- Content Management System Implementation
- Responsive Design
- PHI/PII Data Protection
- Agile PM Development Approach
- ADA Website Compliance
- Search Engine Optimization
- Document Management System Implementation
- Social Media Web Integration
- Google Analytics Integration

Redefining Quality Care

Zane Networks has provided services and products to support the following projects:

Provided direct, individualized, and on-site technical assistance to more than 1,000 providers as they pursue meaningful EHR use in DC.

Supported the Administration for Children and Families diverse programs by assisting with their efforts to coordinate data across program and systems through integrated services. Worked with key stakeholders to improve sharing of health and human services data, and cross-program communication between local, state and tribal entities.

Developed Third-Party Liability (TPL) Verification services for DC Healthcare Finance to ensure health insurance coverage for those persons receiving medical assistance under programs administered by the DHCF.

Established direct support to enable Maryland practices to implement and adopt telehealth through the Maryland Healthcare Commission Telehealth Adoption Program, which diffuses telehealth in practices statewide.

Partnered with Enlightened Inc., Children's Hospital, DC Primary Care Association, and the District of Columbia's registered health information exchange (HIE) to further connect and promote meaningful data exchange.

> *Zane Networks developed a patient-centered telehealth portal for the Diabetes Treatment Center at Howard University Hospital that is easy and highly functional to meet the patient's and provider's needs. With the onset of COVID-19, we were able to adapt to virtual patient care using the telehealth portal. Zane Networks has been the best company the Diabetes Treatment Center has ever worked with.*
>
> **Gail Nunlee-Bland, M.D.,** *Chief of Endocrinology and Director of the Diabetes Treatment Center*, Howard University Hospital

> Through our practice transformation and telehealth adoption programs, Zane Networks has proven to be an innovative industry leader in the rapidly changing fields of health information technology and advanced care delivery. The MHCC appreciates the long-standing partnership with this state-designated Management Service Organization.

Melanie Cavaliere
Center for Health Information Technology & Innovative Care Delivery, Chief, Innovative Care Delivery, Maryland Health Care Commission

Certifications

20 Years of Service in Healthcare

Zane Networks was founded in 2000 by Alexandra Jellerette, MA, and Luigi Leblanc, MPH as a certified HUBZone company, Economically Disadvantaged Woman-Owned Small Business (EDWOSB) and Minority Business Enterprise (MBE). With over 20 years of unparalleled service and performance, Zane Networks has established partnerships with more than 24 government entities and provided unique services for over 500 healthcare practices, hospitals, and clinics. With direct technical support, coaching, and software development and implementation, Zane Networks equips customers with innovative health IT tools and health data. To learn more about our products and services, visit zanenetworks.com.

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