CAPABILITIES
zane networks

WHO WE ARE

Zane Networks is an award-winning certified company located in Washington, DC that specializes in healthcare transformation services and solutions. Our company provides strategic services in the following areas: health quality improvement; telehealth; web and application development; audio, video, and cabling solutions, and staffing. Our team brings a highly collaborative approach, working side-by-side with client teams. We leverage our deep clinical, technical, and management expertise to help transform organizations to achieve their strategic objectives. Our work supports value-based care and the three part aim of better care for individuals, better health for populations, and lower costs. Our projects often address the reduction of health disparities and urgent healthcare crises.

Zane Networks was founded in 2000 and is certified as an Economically Disadvantaged Woman-Owned Small Business (EDWOSB) and a Historically Underutilized Business Zone (HUBZone) company by the SBA. ZaneNet also holds district and state certifications as a DC Certified Business Enterprise (CBE), and a Maryland Minority Business Enterprise (MBE) and Management Service Organization (MSO) as certified by the Maryland Health Care Commission. The company has implemented best-practices for service delivery, work management and process management, and ongoing quality improvement with strong processes in place for securely accessing and transmitting protected health information, through obtaining EHNAC, ISO 9001 and CMMI-DEV Level 3 certifications.

PRODUCTS & SERVICES

HEALTHCARE

- Direct Technical Assistance for Quality Payment Programs
- Health Data Analysis and Management
- Third Party Liability Solutions
- Coordination of Benefits Solutions
- Project Management
- Health Information Exchange Expertise
- Electronic Health Record Optimization
- Chronic Care Management Implementation
- Population Health Management Consulting
- Clinical and Technical Staffing

COLLABORATION

- Direct Technical Assistance for Telehealth
- Telehealth Solution Optimization
- Telehealth Application Development
- Telehealth Billing Expertise
- Telehealth Workflow Consulting
- Remote Patient Monitoring
- Telehealth Devices
- AV/VTC Integration and Implementation

WEB AND SOFTWARE DEVELOPMENT

- Software/Web Development
- Database Design and Development
- Application Interfaces
- Agile Project Management
- Virtual Learning Communities
- Graphic Design
- Content Management System Implementation
- Responsive Design
- PHI/PII Data Protection
- Agile PM Development Approach
- ADA Website Compliance
- Search Engine Optimization
- Document Management System Implementation
- Social Media Web Integration
- Google Analytics Integration

CERTIFICATIONS

CERTIFICATIONS

- SBA Certified Historically Underutilized Business (HUB) Zone Certified
- SBA Certified Economically Disadvantaged Woman-Owned Small Business (EDWOSB)
- WBENC-Certified Women's Business Enterprises (WBE)
- ISO 9001:2015 Certified – Quality Management Systems
- CMMI for Services (CMMI-SVC) Level 3
- District of Columbia Certified Business Enterprise (CBE) – SBE/DBE/LBE/DZE
- Maryland Department of Transportation Minority (MBE) – DBE/SBE
- EHNAC Management Service Organization (MSOAP) Certified Business
- Maryland State Designated Management Service Organization (MSO)
- Metropolitan Washington Airports Authority's Local Disadvantaged Business Enterprise (LDBE)

CONTRACT VEHICLES

- GSA Schedule 70
- GSA 8aSTARS II GWAC
- DC Supply Schedule
- DC OCTO Pipeline Conract
- The Chief Information Officer – Solutions and Partners 3 (CIO-SP3) GWAC
- CMS Network of Quality Improvement and Innovation Contractors (NQIIC) IDIQ

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AWARDS

- 2018 Healthy Business of the Month, DC HealthLink
- 2018 Certificate of Appreciation for Workforce Initiatives, DC Department of Employment Services
- Frost and Sullivan CIO Award (for CCIN Project)
- 2014 Top 100 MBE Company
- 2013 Small Business of the Year by Montgomery County, MD Department of Economic Development

NAICS CODES

238210	Electrical Contractors and other Wiring Installation Contractors
334310	Audio and Video Equipment Manufacturing
423410	Photographic Equipment and Supplies Merchant Wholesalers
423450	Medical, Dental, and Hospital Equipment and Supplies Merchant Wholesalers
511199	All Other Publishers
519130	Internet Publishing and Broadcasting and Web Search Portals
541430	Graphic Design Service
541511	Custom Computer Programming Services
541512	Computer Systems Design Services
541513	Computer Facilities Management Services
541519	Other Computer Related Services
541611	Management, Scientific, and Technical Consulting Services
518210	Data Processing, Hosting, and Related Services
541921	Photography Studios, Portrait
561499	All Other Business Support Services
611420	Computer Training
541618	Other Management Consulting Services
541613	Marketing Consulting Services
621399	Offices of all Other Miscellaneous Health Practitioners
621610	Home Health Care Services
621999	All Other Miscellaneous Ambulatory Health Care Services
622110	General Medical and Surgical Hospitals

SAMPLE PAST PERFORMANCE

ZANENET HAS PROVIDED SERVICES AND PRODUCTS TO SUPPORT THE FOLLOWING PROJECTS:

eHealthDC HIE/HIT Outreach Project
Provide direct, individualized, and on-site technical assistance to more than 1,000 providers as they pursue meaningful EHR use in DC (DC Primary Care Association-DC Healthcare Finance project).

DC Care Connect Project
Staff Software Developers, QA Testers, and Helpdesk Support personnel to design, build and deploy DC Care Connect, a dynamic web-based system that provides transparent care coordination and communication across the District's home and community-based LTSS system. (Led by FEi Systems and funded by DC Healthcare Finance.)

TPL Verification Services
Zane Networks was awarded a contract from DC Healthcare Finance to provide Third Party Liability (TPL) Verification services. Under this contract, Zane Networks and our subcontractor, Optum, identifies Third Party Liability (TPL) health insurance coverage for those persons receiving medical assistance under programs administered by the DHCF decrease costs and increase savings for DC Medicaid.

MSO Telehealth Adoption Assistance Program
Zane Networks was awarded a grant under the Maryland Healthcare Commission Telehealth Adoption Program. The purpose of this grant is to diffuse telehealth in practices statewide with an emphasis on workflow redesign that supports the use of telehealth technology to meet the increased need for virtual patient visits. Under this grant, ZaneNet provides direct support to enable Maryland practices implement and adopt telehealth.

Health Information Exchange Connectivity Grant
Zane Networks, as part of Team Enlightened, has received funding from DC Healthcare Finance for the Health Information Exchange Connectivity Grant. Under this grant, Zane Networks is partnering with Enlightened Inc., Children's Hospital, DC Primary Care Association and the District of Columbia's registered health information exchange (HIE) to outreach, connect and promote meaningful data exchange for 105 District provider organizations that bill Medicaid.

OUR VISION
To be a guide and catalyst for the future of healthcare

OUR MISSION
Applying innovation so organizations can better help all people enjoy the highest attainable quality of life and optimal health.

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