



WHO WE ARE

Zane Networks, LLC (ZaneNet) serves public and private entities by solving complex problems in the areas: **healthcare quality improvement, technology and staffing**. We help organizations leverage innovative health IT tools and health data through direct technical assistance and coaching, software development and/or implementation, hardware and IT/AV/VTC system design and installation. Our work supports value-based care and the three part aim of better care for individuals, better health for populations, and lower costs. Our projects often address the reduction of health disparities and urgent healthcare crises such as the opioid crisis.

ZaneNet was founded in 2000 and is certified as an EDWOSB by the SBA and is also certified as a Washington DC CBE and Maryland MBE company. In addition, ZaneNet is a Maryland Management Service Organization (MSO) certified by Maryland Health Care Commission (MHCC). ZaneNet is nationally certified by the Electronic Healthcare Network Accreditation Commission (EHNAC). EHNAC certifies that healthcare organizations have the processes and infrastructure in place to ensure that health information (PHI) is stored, accessed and/or transmitted in a private and secure manner.

CAPABILITIES

zane networks

PRODUCTS & SERVICES

HEALTH QUALITY IMPROVEMENT

- Direct Technical Assistance for Quality Payment Programs
- Health data analysis and management
- Project Management
- Health Information Exchange expertise
- Electronic Health Record Optimization
- Chronic Care Management implementation
- Population Health management consulting
- Telehealth/Mobile health solutions
- Medical Record Review
- PCMH and PQRS consulting
- Practice Transformation support
- MACRA and MIPS consulting
- ACO and Million Hearts Campaign support
- HIPAA assessment and policy development

TECHNOLOGY

- Application Development
- Website development
- AV/VTC installation and implementation
- Database development
- Application interfaces
- Cabling services
- IT Networking support
- Technical project management
- Technical documentation
- Customer Relations Management (CRM) implementation
- Call center support
- Virtual Health and Learning communities

STAFFING

- Nurses
- Medical assistants
- Surgical technicians
- Telehealth support technicians
- Project managers
- VTC engineers and VTC technicians
- Schedulers
- Outreach liaisons
- Help desk personnel
- Data analysts
- Contract specialists
- Software Developers
- QC Testers

CERTIFICATIONS

- Economically Disadvantaged Woman Small Owned Business (EDWOSB)
- Certified Business Enterprise (CBE) in DC
- Minority Business Enterprise (MBE) in Maryland
- MSOAP Certified by EHNAC
- Maryland State Designated Management Service Organization (MSO)
- NCQA and CPHIT Certified Personnel

CONTRACT VEHICLES

- GSA Schedule 70
- The Chief Information Officer – Solutions and Partners 3 (CIO-SP3) GWAC
- GSA 8aSTARS II GWAC
- DC Supply Schedule
- DC OCTO Pipeline Contract
- CMS Network of Quality Improvement and Innovation Contractors (NQIIC) IDIQ

Cage Code: 4TKJ8

DUNS Number: 110719270

EIN #: 52-2221847

AWARDS

- 2018 Healthy Business of the Month, DC HealthLink
- 2018 Certificate of Appreciation for Workforce Initiatives, DC Department of Employment Services
- Frost and Sullivan CIO Award (for CCIN Project)
- 2014 Top 100 MBE Company
- 2013 Small Business of the Year by Montgomery County, MD Department of Economic Development

NAICS CODES

- 238210 Electrical Contractors and other Wiring Installation Contractors
- 334310 Audio and Video Equipment Manufacturing
- 423410 Photographic Equipment and Supplies Merchant Wholesalers
- 423450 Medical, Dental, and Hospital Equipment and Supplies Merchant Wholesalers
- 511199 All Other Publishers
- 519130 Internet Publishing and Broadcasting and Web Search Portals
- 541430 Graphic Design Service
- 541511 Custom Computer Programming Services
- 541512 Computer Systems Design Services
- 541513 Computer Facilities Management Services
- 541519 Other Computer Related Services
- 541611 Management, Scientific, and Technical Consulting Services
- 518210 Data Processing, Hosting, and Related Services
- 541921 Photography Studios, Portrait
- 561499 All Other Business Support Services
- 611420 Computer Training
- 541618 Other Management Consulting Services
- 541613 Marketing Consulting Services
- 621399 Offices of all Other Miscellaneous Health Practitioners
- 621610 Home Health Care Services
- 621999 All Other Miscellaneous Ambulatory Health Care Services
- 622110 General Medical and Surgical Hospitals

SAMPLE PAST PERFORMANCE

ZANENET HAS PROVIDED SERVICES AND PRODUCTS TO SUPPORT THE FOLLOWING PROJECTS:



Provide direct, individualized, and on-site technical assistance to more than 1,000 providers as they pursue meaningful EHR use in DC (DC Primary Care Association-DC Healthcare Finance project).



Staff Software Developers, QA Testers, and Helpdesk Support personnel to design, build and deploy DC Care Connect, a dynamic web-based system that provides transparent care coordination and communication across the District's home and community-based LTSS system. (Led by FEI Systems and funded by DC Healthcare Finance.)



Provide Technical Assistance and Coaching for Practices Transforming into Value-Based Care (University of Maryland's Practice Transformation Project – CMS Funded).



Design, install and program video wall, video-conferencing system and lighting for a Broadcast Studio for the U.S. Department of Transportation.



Technical assistance, training and website development services for the Howard University National HIV Curriculum Integration Project (HNIP), a project that integrates the National HIV Curriculum (NHC) e-Learning Platform into the education and training curricula of graduate education/residency programs located at 14 historically black colleges and universities (HBCUs). (Howard University AIDS Education Training Center – HRSA Funded Project)

OUR VISION

To be a guide and catalyst for the future of healthcare

OUR MISSION

Applying innovation so organizations can better help all people enjoy the highest attainable quality of life and optimal health.



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